

Willamette Management Associates Insights

COMMUNIQUE

IN PRINT

Robert Reilly, firm managing director and resident in the Chicago office, authored an article that appeared in the January/February 2009 issue of the journal *Construction Accounting and Taxation*. The title of Robert's article was "Identification of Construction Company Intangible Assets."

Robert Reilly also authored an article that appeared in the March/April 2009 issue of the journal *Construction Accounting and Taxation*. The title of that article was "Valuation of Construction Company Intangible Assets."

John Ramirez, Portland office associate, authored an article that appeared in *Inside Counsel*. The title of John's article was "The Delaware Court Leaves Unanswered the Question of Disclosures in Merger Proxy Statements."

Robert Reilly authored an article that appeared in the third quarter 2008 issue of The Institute of Business Appraisers professional journal *Business Appraisal Practice*. The title of Robert's article was "Valuation Engagements for Management Information and Strategic Planning Purposes."

Robert Reilly and Ashley L. Reilly, Chicago office summer associate (and Robert's daughter, a third-year University of California law school student), co-authored an article that appeared in the third quarter 2008 issue of *Business Appraisal Practice*, the quarterly publication of The Institute of Business Appraisers. The title of this article was "The Identification of Intellectual Property."

Robert Reilly authored an article that was published in the first quarter 2009 issue of the *Journal of Property Tax Assessment and Administration*, the quarterly journal of the International Association of Assessing Officers (IAAO). The title of Robert's article was "Valuation of Commercial Intangible Assets for Ad Valorem Tax Purposes."

IN PERSON

Robert Reilly, Pamela Garland, Chicago office senior manager, and Kevin Zanni, Chicago office manager, delivered a joint speech at the National Association of Certified Valuation Analysts State Chapter Foundation conference on February 12, 2009, in Chicago. The topic of their conference presentation was "The Valuation of Intangible Assets for Fair Value Accounting Purposes."

Robert Reilly will deliver a presentation at the California CPA Society 2009 Business Valuation Conference in San Francisco, California. The 2009 Business Valuation Conference will be held on May 14, 2009. The topic of the conference is "Estimating the Cost of Capital." The topic of Robert's presentation is "Sources and Proper Uses of Available Cost of Capital Data."

Robert Reilly will deliver an "IBA Symposium" presentation at the 31st Annual Conference of The Institute of Business Appraisers. The IBA annual conference will be held on May 27-30, 2009, in Boston at the Westin Boston Waterfront Hotel. The title of Robert's symposium presentation is "Intellectual Property Economic Damages Analysis."

Bucky Wright, Atlanta office manager, delivered a presentation at the 2009 Southeast Regional ESOP Association conference held in Savannah, Georgia, on March 27, 2009. The topic of Bucky's presentation was "Selling an ESOP Company."

Mike Hartman, Atlanta office principal, was a speaker on an ESOP teleconference on February 19, 2009. The Indiana State Treasurer was also on the program. The topic of the teleconference was "Employee Stock Ownership Plans: Legal, Business & Governmental Strategies."

Mike Hartman will deliver a presentation at the 2009 NCEO Employee Ownership Conference in Portland, Oregon. The conference will be held on April 22-24, 2009. The topic of Mike's presentation is "The Year in Review: Legal and Regulatory Updates."

IN ENCOMIUM

Robert Reilly is honored to serve as the conference chairperson of the 2009 American Institute of Certified Public Accountants (AICPA) annual business valuation conference. The 2009 AICPA business valuation conference will be held on November 15-17, 2009, at the Marriott San Francisco Hotel in San Francisco, California.

Willamette Management Associates was proud to be an exhibitor at the 2009 Heckerling Institute 43rd Annual Estate Planning Conference in Orlando, Florida, on January 12-16, 2009. Curt Kimball, Atlanta office director, and Michael McGinley, Atlanta office associate, represented our firm at the 2009 Heckerling Institute estate planning conference.