

COMMUNIQUÉ

IN PRINT

Robert Reilly, firm managing director, authored an article in the *American Bankruptcy Institute Journal*, September 2002 issue. The title of his article was "Recent Judicial Decisions Guide Valuation Analysts."

Robert Reilly also authored an article in the journal *Mergers & Acquisitions*, September 2002 issue. The title of his article was "Air-Tight Protection of a Target's Intellectual Assets."

Robert Reilly also authored an article in *Partner-to-Partner Advisory*, September 2002 issue. The title of his article was "Expert Testimony Services—Practical Procedures for Accountants." This article is the second part of a two-part series. The first part of the series appeared in August 2002.

Robert Reilly also authored an article in the *Journal of Property Tax Management*, Winter 2003 issue. The title of his article was "Summary of the Sarbanes-Oxley Act of 2002 for Property Tax Appraisers."

Robert Reilly also authored an article that will appear in the *Journal of Property Tax Management*, Spring 2003 issue. The title of this upcoming article is "Valuation Professional Guidance from IRS Publications."

To obtain copies of these articles, e-mail Charlene Blalock at cmblalock@willamette.com.

IN PERSON

Curtis Kimball, partner and Atlanta office director, made a presentation to the Louisiana State University's 32nd Annual Estate Planning Seminar held in September. The title of his speech was "Valuation Issues in the Drafting of LLC and Partnership Documents: The Impact on Fair Market Value."

Mike Hartman, Atlanta office principal, made a presentation at a conference that he organized called "ESOPs." The conference was held in Memphis, Tennessee, in October 2002. The title of Mike's presentation was "Can You—Or Should You—Have an ESOP?"

Susan Gould, Chicago office senior manager, made a presentation entitled "Using a Sinking Fund to Fund Repurchase Obligation" to The ESOP Association's 4th Annual Repurchase Obligation seminar. The seminar was held in Chicago, Illinois, on September 19, 2002.

To obtain copies of the handout materials for these presentations, e-mail Charlene Blalock at cmblalock@willamette.com.

IN ENCOMIUM

We are pleased to recognize that Frank Marcoux, San Francisco office associate, has earned the designation of chartered financial analyst (CFA) from the Association for Investment Management and Research.

We would like to recognize
Daniel R. Van Vleet,
partner and Chicago office director,
for his service as the past president
of the American Society of Appraisers Chicago chapter.

During the American Society of Appraisers
annual international conference
in San Diego, California, in August 2002,
Dan received the following awards on
behalf of the ASA Chicago chapter:
Outstanding Public Relations Program,
Best Chapter Newsletter, and
the President's Trophy for Outstanding Chapter of the Year.

Congratulations to Dan on the success of
his term of service as president of
the ASA Chicago chapter.

We would like to recognize
Curtis R. Kimball,
partner and Atlanta office director,
for his service as conference chairman
of the ASA/CICBV 5th Joint
Advanced Business Valuation Conference
at the Hilton Hotel Walt Disney World Resort
in Orlando, Florida
during October 24-26, 2002.

We would also like to recognize Curt
for his service to the business valuation profession
as the liaison between
the American Society of Appraisers
Business Valuation Committee
and The Appraisal Foundation Appraisal Standards Board.

We are pleased to announce that
Aziz J. El-Tahch
has joined the firm as an associate
in the economic analysis group
in our Arlington, Virginia, office.

Aziz will focus on intercompany transfer pricing studies, economic damages/lost profit analyses, and intangible asset valuation/remaining useful life studies.

Prior to joining Willamette Management Associates, Aziz was an economics consultant with the Deloitte & Touche national tax group. Before that, he worked with the private client group at Merrill Lynch.

Aziz earned a bachelor of science degree in international economics *magna cum laude* from Georgetown University. At Georgetown University, Aziz was a member of Phi Beta Kappa and of Omicron Delta Epsilon, the national economics honorary society.