

## COMMUNIQUÉ

### IN PRINT

Robert Reilly, firm managing director resident in our Chicago office, authored an article in the Fall 2002 issue of *Business Appraisal Practice*. The title of Robert's article was "Intellectual Property and Analysis For Lost Profit and Economic Damage Purposes."

Robert Reilly also authored an article in the *American Bankruptcy Institute Journal*, October 2002 issue. The title of his article was "Valuation Guidance from IRS Publications."

Robert Reilly also authored an article that appeared in the February 2003 issue of the *ABI Journal*. The title of Robert's article was "Summary of the Sarbanes-Oxley Act for Bankruptcy Appraisers."

Robert Reilly also authored an article in *The Real Estate Finance Journal*, Winter 2002 issue. The title of his article was "IRS Publications Offer Real Property Valuation Guidance."

Robert Reilly also authored an article in the *Journal of Property Valuation and Taxation*, Winter 2003 issue. The title of his article was "Summary of the Sarbanes-Oxley Act of 2002 for Property Tax Appraisers."

Robert Reilly also authored an article in *Valuation Strategies*, November/December 2002 issue. The title of his article was "Allocating the Purchase Price of Professional Sports Franchises."

Robert Reilly also authored an article in the *Journal of Property Valuation and Taxation*, Winter 2003 issue. The title of his article was "Summary of the Sarbanes-Oxley Act of 2002 for Property Tax Appraisers."

Robert Reilly also authored an article in *Valuation Strategies*, January/February 2003 issue. The title of his article was "Professional Guidance on Valuation from IRS Publications."

Robert Reilly also authored an article in the *American Journal of Family Law*, Winter 2002 issue. The title of his article was "Valuation of Customer/Client Relationships for Marital Dissolution Purposes."

Robert Reilly was also quoted on the *CFO* magazine Web site ([www.cfo.com](http://www.cfo.com)). The title of the article including the quote was "Mo' Better Blues."

Bob Schweihs, firm managing director, was quoted in an interview in the November 24, 2002, issue of *Corporate Financing Week*. The name of the article was "Sarbanes-Oxley Makes Privatization Attractive for Small Public Cos."

Shannon Pratt, managing director, was quoted in an Associated Press article entitled "Divorce Court Becomes New Source for Company Secrets." This article ran in newspapers across the country on October 18, 2002.

Daniel Van Vleet, partner and Chicago office director, authored an article in the January 2003 issue of *Family Advocate*. The title of his article was "Valuing a Hedge Fund."

Jim Rabe, partner and Portland office director, was quoted in the Portland newspaper, the *Oregonian*, on December 31, 2002. The name of the article was "Skip Personal New Year's Resolutions—Let's Say No to Declaring Personal Good Intentions for 2003."

Scott Levine, principal in our Washington, D.C., office, was quoted in the February 6, 2003, *Toronto Star* newspaper. The title of the article was "Leafs Sale to Thomson Looks Close."

To obtain copies of these articles, e-mail Charlene Blalock at [cmblalock@willamette.com](mailto:cmblalock@willamette.com).

### IN PERSON

Dan Van Vleet, partner and Chicago office director, made a presentation along with Larry Levine of American Express Tax and Business, at the American Society of Appraisers Joint Annual Conference held in October 2002, in Orlando, Florida. The title of his speech was "Panel Review of New Research Articles in the Field of Business Valuation."

Scott Levine, principal in our Washington, D.C. office, made a presentation at the 5th Annual Mergers and Acquisitions Advisor Conference that was held in December 2002. The title of his presentation was "Recent Trends in M&A: Financing Your Deals by Utilizing ESOPs."

Mike Hartman, principal in our Atlanta office, made a presentation at the ESOP Valuation and Fairness Issues Conference co-sponsored by Willamette Management Associates, in Indianapolis, Indiana, on January 9, 2003. The title of Mike's presentation was "Eggs and ESOPs."

Mike Hartman also moderated a session at the NCEO Beyster Institute meeting held in San Francisco, California, on March 26, 2003. The panel of ESOP-owned company executives talked about their experiences in installing ESOPs.

Mike Hartman also made a presentation on December 13, 2002, at a business continuity meeting sponsored by Merrill Lynch in Atlanta, Georgia. The title of his speech was "ESOPs as a Diversification Strategy."

Karen Damiano, senior associate in our Portland, Oregon, office, made a presentation to the Oregon State Bar Computer and Internet Law Section on December 18, 2002, along with Steve Bissell of Axian Software Consulting. The title of their presentation was "Valuing Damages in IT Projects Gone Bad."

To obtain copies of the handout materials for these presentations, e-mail Charlene Blalock at [cmblalock@willamette.com](mailto:cmblalock@willamette.com).

### IN ENCOMIUM

Mike Hartman was elected for a two-year term as treasurer of the New South Chapter of The ESOP Association.