

COMMUNIQUÉ

IN PRINT

Robert Reilly, managing director, authored an article entitled "Valuation of the Customer/Client Relationships Intangible Asset for Property Tax Purposes." The article appeared in the Spring 2002 issue of *Journal of Property Valuation and Taxation*.

Robert Reilly also authored an article that will be published in the July/August 2002 issue of *Business Appraisal Practices*. The article is entitled "Intellectual Property Analysis for Lost Profits and Economic Damages Purposes."

Also to appear in the July/August 2002 issue of *Business Appraisal Practices*, is another article by Robert Reilly. It is entitled "Tests of Insolvency Related to COD Income Exclusion: Judicial Guidance to Business Appraisers."

Robert Reilly also authored an article entitled "Customer/Client Relations—Valuation of Customer-Related Intangible Assets for SFAS 141 and 142 Purposes." This article will be published in the July/August 2002 issue of *Valuation Strategies*.

Robert Schweihs, managing director, was quoted in the May 6, 2002, issue of *Crain's Chicago Business*, regarding information on noncompete agreements in the article "Carving Up the Flagship Office." The article focused on Andersen's business in their Chicago office in the midst of their current difficulties.

Senior manager James Kerr and senior associate Leila Laraqui of our New York office, had their article entitled "An Overview of Statements of Financial Accounting Standards 141 and 142" reprinted in the April 2002 issue of *Business Valuation Digest*, a publication of the Canadian Institute of Chartered Business Valuators. The article first appeared in the Winter 2002 issue of *Insights*.

To obtain copies of these articles, e-mail Charlene Blalock at cmballock@willamette.com.

IN PERSON

Principal Mike Hartman of our Atlanta office made a presentation to the Southwest Chapter of The ESOP Association in March in Dallas, Texas. The subject of Mike's presentation was "DOL, IRS Plan Audits."

Mike Hartman also made a presentation to IJL Wachovia in Raleigh, North Carolina, in March. The topic of Mike's presentation was "ESOP Introduction."

Mike Hartman also made a presentation at a conference sponsored by Godfrey & Kahn in Appleton, Wisconsin, in May. The topic of Mike's presentation was "Valuation of ESOPs."

Atlanta office director Curtis Kimball made a presentation to the ASA Atlanta Chapter on April 19. The topic of his presentation was "Appraisal Expert Witness Cases."

Principal Bob Socol of our Chicago office took part in a roundtable discussion at the NCEO annual conference in April. The topic of the roundtable discussion was "Advanced Issues: ESOPs."

Managing director Bob Schweihs made a presentation to The Institute of Business Appraisers at their 2002 Annual Business Valuation Conference in Washington, DC, in May. The title of Bob's presentation was "Valuing Intellectual Property."

Chicago office principal Kim Abello also made a presentation to The Institute of Business Appraisers 2002 Annual Conference. Kim's topic was "The Nuances of S Corporation ESOPs—How they Differ from C Corporation ESOPs."

Atlanta office director Curtis Kimball also addressed the IBA 2002 Annual Business Valuation Conference in Washington, D.C. The topic of Curt's presentation was "Effective Entity-Based Valuation Planning in Light of the New Tax Law."

San Francisco office principal Eric Nath also addressed the IBA 2002 Annual Business Valuation Conference. The title of Eric's speech was "Guideline Public Companies and the Value Elevator."

Eric Nath also gave a presentation to the Business Valuation Roundtable of San Francisco in April. The title of his presentation was "The Gross and Hackl Cases—What These Cases Mean for Your Practice."

Principal Frank Carr of our Chicago office made a presentation to the Milwaukee, Wisconsin, chapter of the Institute for Professionals in Taxation in May. The topic of Frank's presentation was "USPAP Requirements for Property Tax Valuations."

Principal Scott Levine of our McLean, Virginia, office made a presentation at an ESOP seminar first in Waukesha, Wisconsin, and then again in Madison, Wisconsin, in May. The title of his presentation was "ESOP Valuation Strategies."

Senior manager Jim Kerr of our New York office made a presentation to the Tenth Annual Conference of the New York Chapter of the American Society of Appraisers on May 10. The topic of Jim's panel discussion was "SFAS 141 and 142: From the Appraiser's View."

To obtain copies of the handout materials for these presentations, e-mail Charlene Blalock at cmballock@willamette.com. Note that handout materials are not necessarily available for every presentation.

IN ENCOMIUM

Mike Hartman, a principal in our Atlanta office, has been appointed to the board of governors of The ESOP Association.

Mike Hartman has also been named to the nominating committee of The ESOP Association. This is a group of six people that will determine the future leadership positions in that organization.